

Message Text

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21

ORIGIN EUR-12

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R 252245Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY BERLIN

LIMITED OFFICIAL USE STATE 042722

E.O. 11652: N/A

TAGS: OTRA, GE

SUBJECT: OLIVETTI CORPORATION OF AMERICA

1.) H.W. BERTINE, REPRESENTING OLIVETTI CORP., OF AMERICA WILL BE IN TOUCH WITH EMBASSY BY PHONE SHORTLY CONCERNING NEGOTIATIONS WHICH HE WISHED TO CONDUCT WITH GDR AUTHORITIES ON BUROMASCHINEN-WERKE AT ZELLA-MEHLIS. AT PRESENT BERTINE PLANS TO BE IN EAST BERLIN MARCH 3 AND WISHES TO SEE APPROPRIATE EMBASSY OFFICER AS WELL AS INITIATE DISCUSSIONS WITH AMT FUER DEN RECHTSSCHUTZ DES VERMOEGENS DER DDR (STAATLICHES VERWALTETES VERMOEGEN, KONTROLLE UEBER DIE VERWALTUNG AND DEN SCHUTZ AUSLAENDISCHE EIGENTUMS) LOCATED AT BERLIN 104, LUISENSTRASSE 56, CONCERNING DISPOSITION OF US INTERESTS IN GDR PLANT.

2.) ACCORDING TO BERTINE, OLIVETTI IS CONSIDERING THREE OPTIONS: A FINANCIAL SETTLEMENT WITH GDR, COMPLETE TAKE-OVER OF OPERATION, OR A JOINT VENTURE. BERLIN RECOGNIZES UNLIKLIHOOD THAT GDR WOULD CONSENT TO OPTION TWO AND DIFFICULTIES OF OPTION THREE. DEPARTMENT OFFICERS PROVIDED BERTINE WITH COPY OF DECEMBER 22, 1971 REGULATION CONCERNING FOREIGN ENTERPRISES AND THE JUNE 8, 1972 IMPLEMENTING ORDER.

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3.) BERTINE WOULD APPRECIATE IT IF EMBASSY COULD MAKE
INITIAL CONTACT WITH ABOVE OFFICE AND ARRANGE APPROPRIATE
APPOINTMENT FOR HIM ON AFTERNOON OF MARCH 3. HE WOULD
LIKE EMBASSY BRIEFING MORNING MARCH 3. KISSINGER

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Message Attributes

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Margaret P. Grafeld
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